

ANNUAL REPORT

beginning of financial year: 01.01.2021

end of the financial year: 31.12.2021

business name: Moncera OÜ

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Management report

Moncera OÜ (the Company) was founded in December 2019.

Since the beginning of its activity, the company has been offering its clients access to investment services with the possibility of earning income by investing in loans through the P2P platform www.moncera.com

Company plans to continue cooperate closely with the current and prospective loan originator – Placet Group, which has the best operating records of any loan originator in the P2P sector.

In 2021, there was a change of shareholders, Placet Group OÜ, a company based on Estonian private capital, became the new sole shareholder. At the time of acquisition, Placet Group OÜ has increased the share capital by 110,000 euros, the new share capital is 150,000 euros. After the acquisition of the company, new board members became Dmitri Maksim, Marjana Hiie, Annely Ojamets and Gennadi Krotov, the previous board members were recalled from the board.

During reporting period, the Company attracted almost 2'000 new participants, who acquired the claim rights for an amount of EUR 8 million.

Company's main source of income are service fees charged to loan originators for placing the loans and for the related services provided by the platform.

As of the last day of the reporting year prior to the date of signing these financial statements there was no events requiring adjustment or disclosure in the financial statements or notes thereto.

Moncera is an online investing platform offers to its investors great opportunity to invest in consumer and business loans and earn profit.

Investors had the following outstanding investments in loans:

	31/12/2021	31/12/2020
Personal Loan (euros)	8 430 901	5 206 934
Uninvested money at investors account (euros)	344 875	106 849

Key economic indicators and ratios:

	2021	2020
Sales revenue (euros)	207 420	165 769
Operating profit margin, %	25.66%	0.92%
Current liabilities coverage ratio (times)	7.9	2.6
ROA	22.57%	2.2%
ROE	25.84%	3.56%

Formulas used to calculate the ratios:

- Operating profit margin (%) = operating profit / sales revenue * 100
- Current liabilities coverage ratio (in times) = current assets / current liabilities
- ROA (%) = net profit / total assets * 100
- ROE (%) = net profit / equity * 100

Targets for the next financial year

The main objective for the upcoming year is to continue growing the number of loans funded and develop more favourable conditions for the investors. Our goal is to offer attractive investment opportunities and make them available, easy, and transparent for everyone.

The annual accounts

Statement of financial position

(In Euros)

	31.12.2021	31.12.2020	Note
Assets			
Current assets			
Cash and cash equivalents	180 056	53 478	
Receivables and prepayments	56 468	16 554	2
Total current assets	236 524	70 032	
Total assets	236 524	70 032	
Liabilities and equity			
Liabilities			
Current liabilities			
Payables and prepayments	29 950	26 839	4
Total current liabilities	29 950	26 839	
Total liabilities	29 950	26 839	
Equity			
Issued capital	150 000	40 000	
Retained earnings (loss)	3 193	1 655	
Annual period profit (loss)	53 381	1 538	
Total equity	206 574	43 193	
Total liabilities and equity	236 524	70 032	

Income statement

(In Euros)

	2021	2020	Note
Revenue	207 420	165 769	5
Other income	8 842	848	
Other operating expense	-90 359	-109 900	6
Employee expense	-71 226	-53 815	7
Other expense	-1 463	-1 371	
Operating profit (loss)	53 214	1 531	
Interest income	208	7	
Other financial income and expense	-41	0	
Profit (loss) before tax	53 381	1 538	
Annual period profit (loss)	53 381	1 538	

Notes

Note 1 Accounting policies

General information

The 2021 annual accounts of Moncera OÜ have been prepared in compliance with the accounting principle generally accepted in the Republic of Estonia. The basic requirements of the accounting principles generally accepted in Estonia have been established in the Accounting Act of the Republic of Estonia and accompanied by the guidelines issued by the Accounting Standards Board.

The preparation of the annual accounts has been based on the acquisition cost principle, except cases described in the accounting policies below.

The annual accounts have been compiled in euros.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, balances on current (settlement) bank accounts, deposit withdrawable on demand, and short-term revocable bank deposits with an original maturity of up to one year.

Foreign currency transactions and assets and liabilities denominated in a foreign currency

Foreign currency transactions have been recorded using the official exchange rates of the European Central Bank on the day of transaction. Financial assets and liabilities and non-monetary financial assets and liabilities, which are recorded in a foreign currency using the fair value method, are re-valued on the date of the balance sheet in euros using the official exchange rates of the European Central Bank. Profits from foreign currency transactions are recorded on the income statement as revenue and expenses of the period.

Receivables and prepayments

The short-term receivables occurring in the course of regular business of the company are recorded as trade receivables, except for receivables against other group companies and affiliated undertakings. Trade receivables are recorded in the adjusted acquisition cost (i.e. nominal value minus discounts applied, if necessary).

The probability of recovery of claims is assessed separately for each purchaser, if possible. The accrual of the previously deducted doubtful debts is reflected as the reduction of the expenses of doubtful debts.

Revenue recognition

Revenue is recognised on an accrual basis and measured at the fair value of the consideration received or receivable for services provided less any trade discounts and volume rebates allowed. Revenue includes revenue from contracts with customers. Revenue is recognized when an entity transfers control of goods or services to a customer at the amount to which the entity expects to be entitled.

Taxation

Pursuant to the current legislation in Estonia, the profits of the companies are not subject to taxation, therefore also eliminating any deferred income tax claims and liabilities. Instead of profit, taxes are imposed on dividends paid from the retained profits at the rate of 20/80 on the sum paid as net dividends in Estonia.

Starting from 2019 a change of the corporate income taxation became effective. A reduced tax rate 14/86 can be used to the amounts distributed as net dividends and paid out regularly. Reduced rate can be used with the net dividends paid out on the fourth year.

The amount of the dividends must be smaller than or equal to the average distributed profit of the previous three calendar years (starting from the profit of 2018) on which a resident company has paid income tax. The part of the distribute dividends that exceeds the average distributed profit of last three years is taxed with the regular rate 20/80.

Note 2 Receivables and prepayments

(In Euros)

	31.12.2021	Within 12 months
Accounts receivable	21 689	21 689
Accounts receivables	21 689	21 689
Tax prepayments and receivables	709	709
Prepayments	34 070	34 070
Deferred expenses	3 708	3 708
Other paid prepayments	30 362	30 362
Total receivables and prepayments	56 468	56 468
	31.12.2020	Within 12 months
Accounts receivable	11 051	11 051
Accounts receivables	11 051	11 051
Tax prepayments and receivables	799	799
Prepayments	4 704	4 704
Deferred expenses	2 004	2 004
Other paid prepayments	2 700	2 700
Total receivables and prepayments	16 554	16 554

Note 3 Tax prepayments and liabilities

(In Euros)

	31.12.2021		31.12.2020	
	Tax prepayments	Tax liabilities	Tax prepayments	Tax liabilities
Value added tax		2 529	6	
Personal income tax		4 929		2 404
Social tax		2 019		2 552
Contributions to mandatory funded pension		74		155
Unemployment insurance tax		109		2
Prepayment account balance	709		793	
Total tax prepayments and liabilities	709	9 660	799	5 113

Note 4 Payables and prepayments

(In Euros)

	31.12.2021	Within 12 months
Trade payables	13 119	13 119
Employee payables	4 276	4 276
Tax payables	9 660	9 660
Other payables	2 895	2 895
Other accrued expenses	2 895	2 895
Total payables and prepayments	29 950	29 950
	31.12.2020	Within 12 months
Trade payables	2 535	2 535
Employee payables	2 897	2 897
Tax payables	5 113	5 113
Other payables	16 294	16 294
Other accrued expenses	16 294	16 294
Total payables and prepayments	26 839	26 839

Note 5 Net sales

(In Euros)

	2021	2020
Net sales by geographical location		
Net sales in European Union		
Estonia	110 861	72 764
Lithuania	96 559	93 005
Total net sales in European Union	207 420	165 769
Total net sales	207 420	165 769
Net sales by operating activities		
Activation fee	0	78 000
Service fee	207 420	37 769
IT service	0	50 000
Total net sales	207 420	165 769

Note 6 Miscellaneous operating expenses

(In Euros)

	2021	2020
Leases	-13 115	-18 729
Miscellaneous office expenses	-8 715	-16 531
Training expense	-390	0
State and local taxes	-591	-1 745
Hosting service	-28 993	-4 988
Advertising	-36 572	-64 687
Broker fee	0	-2 160
Identification of clients'	-1 983	-1 060
Total miscellaneous operating expenses	-90 359	-109 900

Note 7 Labor expense

(In Euros)

	2021	2020
Wage and salary expense	-53 428	-40 456
Social security taxes	-17 798	-13 359
Total labor expense	-71 226	-53 815
Average number of employees in full time equivalent units	3	2
Average number of employees by types of employment:		
Person employed under employment contract	3	1
Member of management or controlling body of legal person	1	1

Note 8 Related parties

(In Euros)

Related party balances according to groups

SHORT TERM	31.12.2021	31.12.2020
Receivables and prepayments		
Parent company	2 003	0
Other entities belonging into same consolidation group	7 242	0
Total receivables and prepayments	9 245	0

SOLD	2021	2020
	Services	Services
Parent company	10 679	0
Other entities belonging into same consolidation group	39 459	0
Total sold	50 138	0

BOUGHT	2021	2020
	Services	Services
Parent company	600	0
Total bought	600	0

Remuneration and other significant benefits calculated for members of management and highest supervisory body		
	2021	2020
Remuneration	25 433	39 426